#### New Perspectives on Global Value Chains

Pol Antràs (Harvard University)

National Bank of Belgium Conference

October 4, 2024

### Road Map

- Brief Introduction to Global Value Chains
- Ø Brief Overview of Recent Work of Mine
- **③** Some Avenues for Future Work
- Thoughts on Deglobalization

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- Some Avenues for Future Work
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WARNING: Some of the material relates to technical matters... but I will only cover it at a high level

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- Humans have traded at long distances since time immemorial (see Barjamovic et al., QJE, 2019)
- At a broad level, we understand why since (at least) 1817

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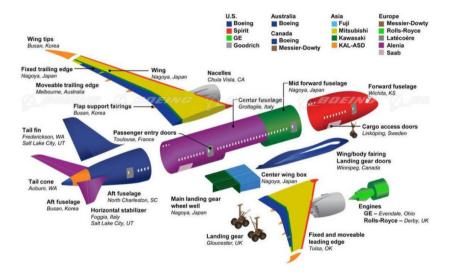
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- But modern workhorse models in the trade field abstract from salient features of the modern world economy
- Since (roughly) the early 1980s, a combination of forces (technology, policy, politics) led to a fast globalization of production processes across borders

# Global Value Chains: Spiders and Snakes

#### A Spider: Boeing's Dreamliner



#### Another Spider: Ford F-150



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- $\bullet$  Only about 40% of Ford vehicles are assembled in the US

### A Snake: Manufacturing of Semiconductors



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# A New Perspective on International Trade Flows

- It's not wine for cloth anymore
- More and more, what we observe in Customs forms are slices of global value chains
- Can we treat these slices as independently determined from other related slices?
  - Not just GE or industry equilibrium interdependencies

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  - Macro modeling (Roundabout Models; Input-Output Analysis)
  - Micro modeling (Firm-Level Analyses)
- Policy analysis still in its infancy

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- Furthermore, there are other distinctive features of GVCs
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- What **novel** lessons can be learn from analyzing, estimating and quantifying multi-country models of GVCs?

#### Some Recent Work of Mine

- Spiders: Antràs, Fort and Tintelnot (AER, 2017)
- Snakes: Antràs and de Gortari (ECMA, 2020)
- "Snikers": Antràs, Fadeev, Fort and Tintelnot (REStat, 2024)
- Trade Policy: Antràs, Fort, Gutiérrez and Tintelnot (JPE:Macro, 2024)
- Role of Production Length and Interest Rates: Antràs (WP, 2023)

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- Interdependencies across markets also complicate firm's intensive margin decisions

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  - **Firm-level** rather than plant-level export strategies (entry decisions are complements)
- Regardless, assembly and export strategies are now combinatorial optimization problems each of dimensionality 2<sup>J</sup>

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- Even under constant returns to scale, firms face a  $J^N$  combinatorial problem for each destination of consumption

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- Finally, straightforward to aggregate firm-level decisions for macro counterfactuals

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  - Autarky means giving up on use of any foreign value added (not just foreign consumer goods)
- Import tariffs on intermediate inputs are less desirable than on final goods (rationale for observed tariff escalation)
  - Note: increasing returns to scale are essential for this result ( $\neq$  Diamond-Mirrlees)

## Empirical Challenges And Some Progress

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- Solution #2: merge datasets (but still at a very primitive stage)

# Example of Solution #1: Antràs, Fort and Tintelnot (AER, 2017)

### Focus on Data from the US

- 2007 data from the U.S. Census Bureau
  - Economic Censuses
  - Import transactions data
- Sample is all manufacturing firms (around 250,000 firms)
  - Include firms with non-manufacturing activity
  - 23% of employment and 38% of sales
  - ▶ 65% of (non-mining) imports
  - A quarter of these firms imports
- Structural Estimation
  - ▶ Limit analysis to countries with 200+ U.S. importers
  - 66 countries and the U.S.

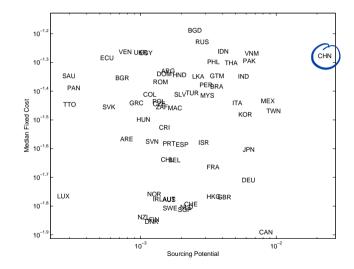
### Some Firm-level Import Statistics

• Number of imported products (HS10) per source country and number of source countries per imported product

	Products Per Country				Countries Per Product			
	Firm-level				Firm-level			
	Mean	Median	Max		Mean	Median	Max	
Mean	2.78	2.18	7.21		1.11	1.00	1.61	
Median	2.00	2.00	2.00		1.03	1.00	1.00	
95%tile	8.23	5.00	25.00		1.78	1.00	4.00	

- How diversified were sourcing strategies in 2007? Not much!
- But some large importers are quite diversified (Chung, Harvard PhD thesis 2017)

#### Structural Estimation: Sourcing Potential vs. Fixed Cost Estimates



# Counterfactual: China Shock

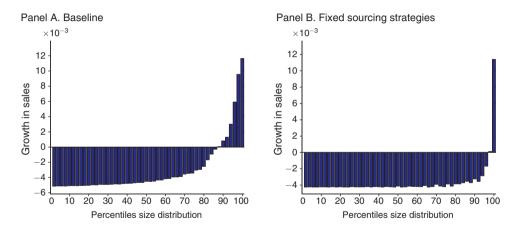


FIGURE 5. CHANGES IN THE SIZE OF FIRMS

Example of Solution #2: Antràs, Fadeev, Fort and Tintelnot (2024)

### Newly linked 2007 US Census-BEA data

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  - Longitudinal Business Database: universe of private, non-farm employer establishments
  - All Economic Censuses: establishment sales
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- Bureau of Economic Analysis data on foreign direct investment
  - ▶ BEA US Direct Investment Abroad (outward FDI, BE-11)
  - ▶ BEA Foreign Direct Investment in the United States (inward FDI, BE-12)

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- Combine data via EINs and name and address matching
  - Census generally maps more EINs and activity to a unique firm
  - Use COS to distinguish US versus majority-owned foreign firms

# New firm definitions using the combined data

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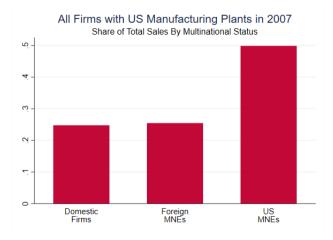
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- Foreign MNE:
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- We focus on firms with one or more manufacturing plants in the United States

# Multinational enterprises (MNEs) dominate aggregate activity



• Only 1,550 out of 246,000 firms with US manufacturing are US multinationals

 $\blacktriangleright$  but they account for 50% of US manufacturing sales, and foreign MNEs another 25%

# Total sales by firms with US manufacturing plants by firm type



• US MNEs with foreign manuf affiliates (FMAs) are 1,200 firms (out of 1,550)

# Total sales by firms with US manufacturing plants by firm type



• These FMAs produce almost as much abroad as their parents in the US

► In fact, US MNEs' foreign affiliate sales are four times larger than their US exports

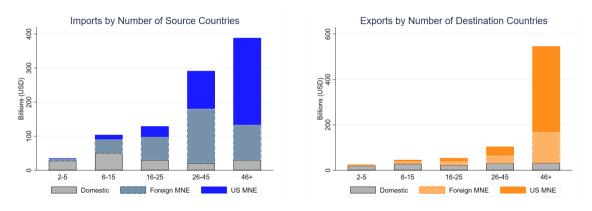
# MNE dominate trade by US manufacturers

	Panel A: Import Statistics				Panel B: Export Statistics			
	Share of Aggregate		No. of Countries		Share of Aggregate		No. of Countries	
Firm Type	Importers	Imports	Avg	Median	Exporters	Exports	Avg	Median
Domestic	0.48	0.17	4	3	0.52	0.18	8	4
Foreign MNEs	0.03	0.40	12	8	0.03	0.27	19	10
US MNEs	0.02	0.43	21	17	0.02	0.54	40	35

Panel A presents the share of US importers and import value, and the average and median number of countries from which firms import by firm type. Panel B presents comparable statistics for US exports. Sample is all firms with US manufacturing plants that import from 2+ countries (left panel) or export to 2+ countries (right panel).

• MNEs account for 83% of US imports and 82% of exports by US manufacturers

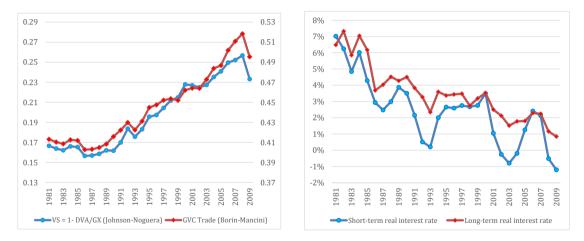
# US trade flows by traders' extensive margin of countries



- MNEs have larger extensive and intensive margins of trade, even controlling for US size
- US MNEs more likely to import & export to countries in regions in which they have affiliates (rationale in AFFT, 2023)

## Interest Rates and Global Value Chains: Antràs (2023)

### Two Salient Trends in World Economy



#### Rising GVC Participation

Declining Real Interest Rates

# The Paper in One Slide

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  - What are the roles and effects of trade credit and trade finance?

# Conclusions and Thoughts on the Deglobalization

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- Treat with caution counterfactual exercises based on quantitative models featuring CRS and industry-level I-O links

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- Debt overhang and future interest rates